

Henri Niklas Klein

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Eligible to sign internship agreements via IE University | EU citizen.

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SUMMARY

Dual Bachelor of Business Administration and International Relations student with international work experience in strategic development, policy analysis, and business strategy. I build & scale effective automated systems, from CRM Systems & A.I automations for the renewable energy sector to coordination 100+ contributors across a policy journal. Lived and studied in five countries, bringing a global perspective to proactive and unconventional problem-solving to the domain intersecting business and policy.

EDUCATION

IE University

Madrid, Spain

Dual Bachelor Degree in Business Administration and International Relations

Expected Graduation May 2028

- GPA: 8.3/10; Relevant courses: Data Analysis for Economics, Statistics & Data Analysis, Corporate Finance, Macroeconomics, Global Economic Environment, Entrepreneurship (9.6), IR Theory (9.3).
- Selected as Top Representative Student for academic and extracurricular engagement to join Everest Base Camp Expedition (Nepal, Apr. 2025).

Bromsgrove School

Bromsgrove, United Kingdom

International Baccalaureate (IB)

Graduated July 2023

- Final IB score: 38 points (top 15 percent globally) | Part of *Honours Society* | *Best TOK Essay of the Year Group*
- Deputy Editor & Designer, [Two-Zero-One Pupil Magazine](#): Managed editing and layout for Shine-awarded publication.

HIGHLIGHTED EXPERIENCES

Pure Energy Germany – Renewable Mieterstrom & GGV Solutions

Dorsten, Germany (Remote)

Strategic Business & Product Development

Aug. 2024 – Present

- Designed and deployed a native CRM + project management stack spanning sales, billing, marketing, and analytics, automating ~65% of routine workflows and materially improving lead quality and processing speed.
- Cut CAC by 67% (€150 to €50 per lead) [via funnel optimisation](#) and performance marketing (Google Ads, SEO), supported by n8n + Zapier automations, Antigravity and investor-grade pitch materials.
- Led ongoing policy and subsidies research, publishing [weekly public reports](#) and shaping brand communication through decks and strategic content.

J.H. Whitney Investment Management – Privat Equity

New York, United States of America

Policy Research Intern

Jun. 2025 – Jul. 2025

- Conducted semiconductor supply-chain and onshoring research to support Private Equity diligence, translating findings into internal newsletters and investor-ready market updates.
- Supported the decision making on build-out of a secure AI vector knowledge base for sensitive documents, enabling faster internal retrieval and interrogation of proprietary research.

International Policy Review – Student Led Policy Review Journal

Madrid, Spain

Head of International Relations Chapter, External Relations & Board Member

Jun. 2025 – Present

- Lead one of Europe's largest student-led international relations journals, delivering biannual publications with 100+ contributors across six universities.
- Built and managed strategic partnerships including The Yale Politic (joint series on democratic backsliding) and Forbes Italy (profile selection, commissioning, editing, and publication handover).
- Designed the journal's internal platform and AI-enabled tooling (submission workflow, guidelines assistant, review support, citation manager), reducing administrative overhead and accelerating publication throughput and quality.

PUBLICATIONS

- IE International Policy Review: "[Can Europe Defend Itself](#)" (Jun. 2024); "[AI-Driven Social Media on Elections](#)" (Feb. 2024)

FURTHER EXPERIENCES

- International Atomic Energy Agency (IAEA) - IEU Policy Lab, External Relations Coordinator:** Served as primary liaison for a 15-member IE Policy Lab team to IAEA counterparts; led internal roadmapping and coordination; supported research, drafting, and editing of policy documentation and recommendations (Madrid, Spain | Feb. 2024 – Jul. 2024).
- Foundation for the Rights of Future Generations (FRFG), Research Assistant Intern:** Managed an [online petition reaching 160,000+ signatures](#) advocating pension-system reform; maintained webpages, ran social media, and edited podcasts using Photoshop, Adobe Premiere, and Audacity (Stuttgart, Germany | May 2023 – Aug. 2023).
- Prematch Sports GmbH, Main Frontend App Developer:** Singlehandedly developed the frontend of Prematch for six weeks (**#3 App Store Germany**); developed data-collection & assessment frameworks; later consulted the founder team on frontend roadmap timelines and task planning; orchestrated weekly releases to TestFlight and the Apple Store. (Cologne, Germany, Mar. 2021 - Nov. 2021).
- Stiftung Gesundheit, App Developer:** Designed and developed *DocÜberall*, an app for emergency instructions and travel tips. Outsourced database development for remote updates and local downloads. (Hamburg, Germany, Aug. 2020 - Feb. 2021).
- World Economic Forum, AI Youth Rep.:** Participated as a panel guest on ethical implications of AI in student-facing products; supported award distribution for sustainability-focused companies leveraging the AI Toolkit (Remote | Jun. 2021 – Jul. 2023).
- UN Women, Concept Development Pitcher:** Won a hackathon concept enabling more women in Dhaka to enter careers in the tech industry (Dhaka, Bangladesh | Jan. 2021 – Feb. 2021).
- Bourros GmbH, Print Graphic Design Intern:** Delivered print and digital design work Frankfurt, Germany | Jan. 2019).

ADDITIONAL INFORMATION

- Languages:** German (Native). English (Bilingual). Spanish (Intermediate – B2).
- Technical, Office and Artistic Skills:** CRM & Automation (n8n, Zapier, Claude, Antigravity, Vercel, Supabase); Data Analytics (Amplitude, Google Analytics, Google Ads, Microsoft Clarity); Design (Figma, Adobe Creative Suite, Canva, Office360).
- Interests:** Philosophy, Energy Markets, AI/Automation, Debating, Kitesurfing, Skiing and Golfing.